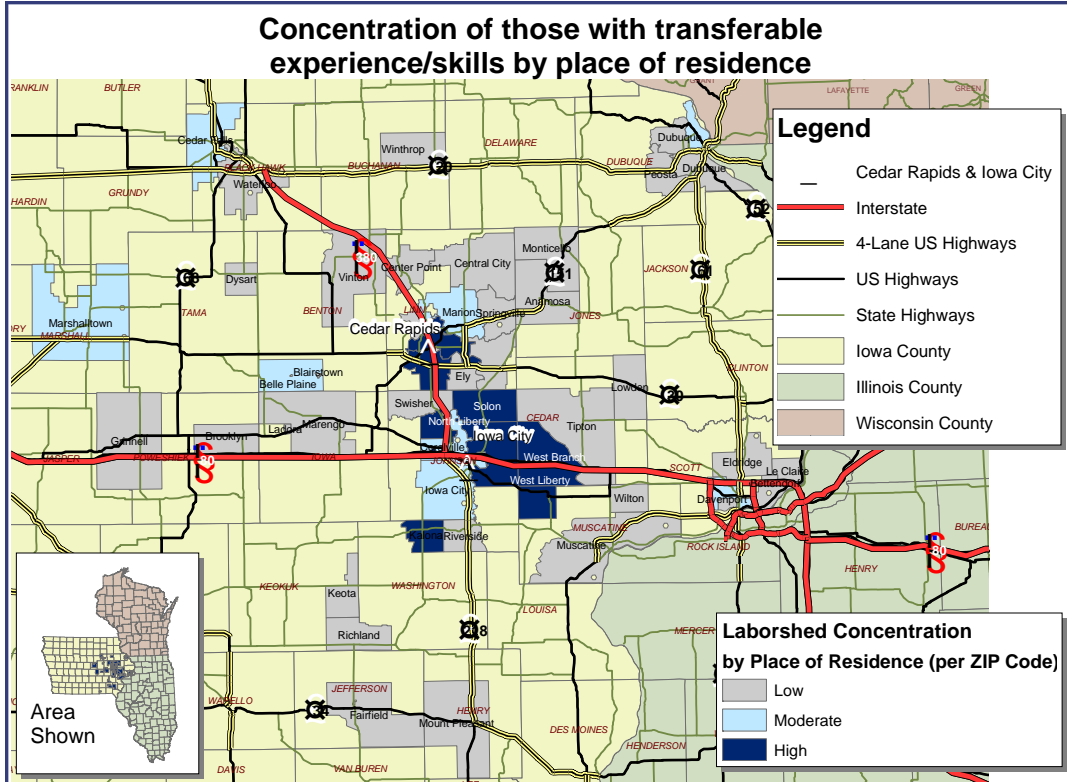


Labor Characteristics

Financial Services Technology Corridor



Potential Available Labor Per Occupational Category:

Business Operations:

- Managers - 9,007
- Supervisors - 1,732
- Advertising Sales Agents - 693
- Accountants & Auditors - 7,967
- Analysts - 4,850
- Appraisers - 347
- Business Operations Specialists - 4,849
- Clerks - 16,281
- Compliance Officers - 691
- Customer Service Reps - 5,542
- Editors - 344
- Financial Advisors - 1,039
- HR/PR/Training - 4,851
- Insurance Agents - 1,730
- Insurance Underwriters - 696
- Loan Officers - 1,386
- Paralegals - 1,733
- Publishers - 346
- Secretaries - 12,817
- Statisticians - 348
- Survey Researchers - 345
- Technical Writers - 694
- Telemarketers/Sales Reps - 11,778

Computer:

- Network Administrators - 1,731
- Computer System Analysts - 692
- Programmers - 695
- Software Engineers - 3,464
- Support Specialists - 5,196

An estimated total of 101,844 people in the Laborshed area

Workers who have transferable experience/skills in the Laborshed area are currently commuting an average of 12 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 16 miles one way for the right employment opportunity.

Employment Status:

89.4% Employed

- 27.7% of the employed are willing to change employment

5.0% Unemployed

2.0% Homemakers, Not Employed

3.6% Retired

Education Levels:

- 80.9% Education beyond high school
- 17.2% Associate degree
- 1.3% Trade certified
- 1.7% Vocational training
- 27.7% Undergraduate degree
- 13.9% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 76.9%
- Varied shifts (2nd, 3rd, & split) - 24.0%
- Job sharing - 39.4%
- Job teams - 76.0%
- Seasonal work - 33.7%
- Temporary work - 36.6%

Other Facts:

- 53.6% paid an annual salary
- 85.1% are/were employed full-time
- 10.6% are/were employed part-time
- 9.2% hold two or more jobs
- Currently working an average of 42 hrs/week

Current Benefits:

- Health/medical insurance - 93.4%
- Pension/retirement/401K - 74.2%
- Dental coverage - 54.7%
- Paid vacation - 44.1%
- Paid sick leave - 32.8%
- Paid holidays - 31.3%
- Life insurance - 30.9%
- Vision coverage - 29.7%
- Disability insurance - 20.7%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 86.2%
- Pension/retirement/401K - 36.8%
- Paid vacation - 25.3%
- Dental coverage - 16.1%
- Paid sick leave - 13.8%
- Vision coverage - 10.3%
- Paid holidays - 8.0%

Top Advertising Media:

(for those seeking employment opportunities)

- The Internet
 - www.monster.com
 - www.corridorcareers.com
 - www.careerbuilder.com
- Local/Regional Newspapers
 - The Gazette - Cedar Rapids
 - Iowa City Press-Citizen
- Networking through friends, family, & acquaintances
- Iowa Workforce Development Centers



Underemployment:

Total Underemployment - 3.6%

- Low hours - 0.7%
- Mismatch of skills - 2.3%
- Low income - 0.7%

IWD only counts individuals once when estimating Total Underemployment.

Information was compiled by Iowa Workforce Development using 2008 data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 26.51	\$ 18.51	\$ 30.51	\$ 24.56
Appraisers and Assessors of Real Estate	13-2021	\$ 24.45	\$ 8.58	\$ 32.39	\$ 20.87
Bill and Account Collectors	43-3011	\$ 15.54	\$ 12.79	\$ 16.90	\$ 14.59
Billing and Posting Clerks and Machine Operators	43-3021	\$ 14.84	\$ 11.87	\$ 16.33	\$ 14.52
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 14.76	\$ 10.21	\$ 17.04	\$ 14.29
Brokerage Clerks	43-4011	\$ 13.13	\$ 9.15	\$ 15.11	\$ 13.79
Budget Analysts	13-2031	\$ 28.18	\$ 21.15	\$ 31.70	\$ 24.57
Business Operations Specialists, All Other	13-1199	\$ 24.09	\$ 14.80	\$ 28.74	\$ 22.38
Claims Adjusters, Examiners, and Investigators	13-1031	\$ 23.46	\$ 15.56	\$ 27.42	\$ 22.84
Compensation, Benefits, and Job Analysis Specialists	13-1072	\$ 17.96	\$ 14.19	\$ 19.84	\$ 15.80
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	\$ 23.49	\$ 14.47	\$ 28.01	\$ 22.04
Computer Programmers	15-1021	\$ 25.95	\$ 18.23	\$ 29.81	\$ 24.98
Computer Support Specialists	15-1041	\$ 20.71	\$ 14.22	\$ 23.96	\$ 19.84
Computer Systems Analysts	15-1051	\$ 32.31	\$ 21.47	\$ 37.72	\$ 30.46
Credit Analysts	13-2041	\$ 24.15	\$ 17.56	\$ 27.44	\$ 22.27
Customer Service Representatives	43-4051	\$ 13.81	\$ 10.07	\$ 15.68	\$ 13.44
Customer Service Representatives	43-4051	\$ 13.81	\$ 10.07	\$ 15.68	\$ 13.44
Data Entry Keyers	43-9021	\$ 11.73	\$ 8.18	\$ 13.50	\$ 10.82
Executive Secretaries and Administrative Assistants	43-6011	\$ 17.43	\$ 12.77	\$ 19.76	\$ 16.83
Financial Analysts	13-2051	\$ 29.78	\$ 18.90	\$ 35.22	\$ 27.91
Financial Examiners	13-2061	\$ 35.25	\$ 21.41	\$ 42.18	\$ 35.67
Financial Managers	11-3031	\$ 47.03	\$ 27.44	\$ 56.83	\$ 41.59
Financial Specialists, All Other	13-2099	\$ 22.23	\$ 15.56	\$ 25.55	\$ 17.96
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 22.34	\$ 15.24	\$ 25.89	\$ 21.48
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	\$ 22.46	\$ 10.00	\$ 28.70	\$ 22.83
Insurance Claims and Policy Processing Clerks	43-9041	\$ 13.98	\$ 10.36	\$ 15.79	\$ 13.92
Insurance Sales Agents	41-3021	\$ 20.75	\$ 12.87	\$ 24.69	\$ 17.48
Loan Counselors	13-2071	\$ 19.86	\$ 13.29	\$ 23.14	\$ 19.27
Loan Interviewers and Clerks	43-4131	\$ 14.53	\$ 12.01	\$ 15.79	\$ 14.01
Loan Officers	13-2072	\$ 25.55	\$ 16.88	\$ 29.88	\$ 24.13
Logisticians	13-1081	\$ 29.14	\$ 20.06	\$ 33.68	\$ 28.69
Management Analysts	13-1111	\$ 35.45	\$ 19.84	\$ 43.25	\$ 30.56
Office and Administrative Support Workers, All Other	43-9199	\$ 10.25	\$ 6.46	\$ 12.14	\$ 10.29
Personal Financial Advisors	13-2052	\$ 52.17	\$ 24.03	\$ 66.23	\$ 45.07
Sales and Related Workers, All Other	41-9099	\$ 17.84	\$ 11.29	\$ 21.12	\$ 16.41
Secretaries, Except Legal, Medical, and Executive	43-6014	\$ 14.50	\$ 10.21	\$ 16.64	\$ 13.93
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$ 33.38	\$ 16.36	\$ 41.88	\$ 26.80
Tax Examiners, Collectors, and Revenue Agents	13-2081	\$ 32.25	\$ 23.81	\$ 36.46	\$ 32.40
Tax Preparers	13-2082	\$ 16.38	\$ 12.92	\$ 18.11	\$ 15.91
Telemarketers	41-9041	\$ 9.86	\$ 6.72	\$ 11.42	\$ 9.31
Tellers	43-3071	\$ 11.95	\$ 9.98	\$ 12.94	\$ 11.82

This Iowa Wage Survey for Iowa Workforce Development (IWD) Region 10 service area was produced by the Workforce Data & Business Development Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 10 service area. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

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